

# Success

## On the Way to Becoming No. 1 Cloud Provider

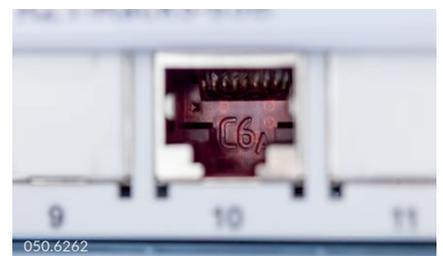
The goal of life is to live in harmony with nature



### Best option to address network requirements

To meet their network requirements, ESDS thought of R&M and sent their IT team to visit R&M's India office, customer experience center and the manufacturing facility. After thorough analysis, ESDS' IT team was convinced that R&M's cabling was the best option to address their network requirements. R&M's network solution is future-proof, offers excellent transmission speeds, and saves space. Other factors which were under analysis and convinced ESDS were the simple and user-friendly handling, the manufacturing process, quality of the products and the security solutions in the R&M portfolio.

R&M provided ESDS with Cat. 6<sub>A</sub> EL patch cords, MPO solutions and cable routing solutions. With R&M's network ESDS can ensure high-performance network connectivity and expect interruption-free connections. ESDS was impressed with the products and solutions provided by R&M and looks forward to future collaborations.



ESDS is one of India's leading managed data center service and managed solution providers. Founded in 2005 by Mr Piyush Somani, a distinguished and renowned member of the cloud computing fraternity, ESDS is breaking the downtime cycle with the aim of building an unstoppable, brighter and enlightened future globally by enabling organizations to embrace advanced technologies.

ESDS is on the way to becoming India's no.1 cloud service provider with proficiency in providing managed data center services, managed cloud hosting services which includes double-patented eNlight cloud hosting and community clouds, advanced technologies such as AI, ML, IoT, big data, disaster recovery hosting in the cloud, digital banking services, SAP HANA hosting and more. These conventional services are backed with excellent technical support which has helped ESDS build lifetime relationships with its customers.

Experienced support professionals at ESDS possess superior technical capabilities in managing various operating systems, databases and open-source applications. ESDS has also expanded its competencies to application support for all applications developed using open-source technologies as well as a few legacy applications from SAP and Oracle. ESDS caters to multiple industries such as Banking & Finance, Healthcare, Education, Energy & Utilities, Agriculture, Manufacturing, IT, Entertainment & Media, Travel & Tourism, Telecom, Government and eCommerce.

**«R&M has helped us get a secure network with faster data transfer capabilities. We can rely on the solution provided by R&M and this will also enable us to have a future-proof network as well.»**

**Mr Sajiv Nair, Head of Managed Security Services, Network Operations & DC Management, ESDS India**



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